

WEEKEND

MaxMara

Job Title: Sales Assistant

Overview:

As a Sales Assistant in Weekend MaxMara, you will be responsible for conveying the brand's methodology and DNA to our clients, driving sales, expanding our customer base, and helping sustain the brand's values and reputation.

Core Responsibilities:

- Welcome and assist customers, ensuring an exceptional in-store experience at all times.
- Demonstrate thorough knowledge of the brand and products, based on the training program provided, and stay up-to-date with trends in the luxury environment and competitors.
- Proactively engage in the brand's selling ceremony, maximising sales opportunities to achieve store sales targets and KPIs.
- Build client relationships by creating a personalised, engaging shopping experience.
- Gain new clients while meeting conversion goals, and maintain strong relationships with existing customers.

Required Skills & Qualifications:

- 1-3 years of retail or customer service experience.
- Experience with Ready-to-Wear (RTW) products in luxury or high-end retail is strongly preferred.
- Strong interpersonal, organisational, and communication skills.
- Proficient in both English and a Scandinavian Language.
- Ability to work independently and as part of a team.
- Proficient in basic computer skills.
- Passionate about human relations, sales, and customer service.
- Strong problem-solving skills, curiosity, and an interest in luxury, fashion, art, and design.
- Flexibility to work weekends and evenings due to our extended store hours in the CPH Apt.

How to Apply:

If you recognise yourself in the description above, we would love to hear from you. The position is part-time, and we conduct interviews on an ongoing basis. Please direct any questions regarding the position to mollerstrom.s@mmfgshops.com